

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 022370

21

ORIGIN EB-07

INFO OCT-01 ARA-06 ISO-00 ACDA-05 CIAE-00 DODE-00 PM-04

INR-07 L-03 NSAE-00 NASA-01 NSC-05 OES-03 COME-00

TRSE-00 AID-05 /047 R

DRAFTED BY EB/TD:JJO'NEILL:SP

APPROVED BY EB/TD:JJO'NEILL, JR.

ARA/BR - MR. SHUGART

----- 096997

R 291727Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

LIMITED OFFICIAL USE STATE 022370

E.O. 11652: N/A

TAGS: ETEL, BR, TSPA

SUBJECT: BRAZILIAN DOMESTIC COMMUNICATIONS SATELLITE.

1. THE DEPARTMENT HAS SEEN A REQUEST FOR PROPOSAL (RFP) ISSUED BY EMBRATEL FOR THE SUPPLY OF COMMUNICATIONS SATELLITE FOR BRAZIL'S DOMESTIC USE. DR. ALBERT D. WHELLON, HUGHES AIRCRAFT VICE PRESIDENT, DESCRIBES RFP AS PRELIMINARY VERSION BUT EXPECTS THAT IT IS CLOSE TO WHAT WILL BE FINAL TEXT. HUGHES AS A MAJOR U.S. MANUFACTURER OF SATELLITES, IS COMPETING FOR BRAZILIAN COMMUNICATIONS SATELLITE CONTRACT, AND WHELLON DISCUSSED HUGHES INTEREST DURING MEETING WITH AMBASSADOR SOME MONTHS BACK. IN RECENT CONVERSATION WITH DEPARTMENT OFFICIAL, WHELLON DESCRIBED BRAZILIAN SITUATION AS HUGHES PRESENTLY SEES IT, STATING THAT WHILE BRAZILIAN COMMUNICATIONS OFFICIALS ARE INTERESTED IN DOMESTIC SATELLITE SYSTEM, THE FINAL DECISION PROBABLY WILL

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 022370

BE MADE AT HIGH GOB LEVEL; NOT SOLELY ON BASIS OF

COMMUNICATIONS REQUIREMENTS, BUT BY WEIGHING PRIORITIES
WITHIN LIMITED BUDGETARY RESOURCES. FOR EXAMPLE, HE
REFERRED TO BRAZIL'S KEEN INTEREST IN OIL EXPLORATION
AND IN OBTAINING MEASURE OF INDEPENDENCE IN ENERGY FIELD.
ENERGY EXPLORATION REQUIREMENT MAY RECEIVE HIGHER

PRIORITY THAN COMMUNICATIONS, AND CONSEQUENTLY
SATELLITE PROJECT MAY BE DEFERRED. WHELLON EXPRESSED
INTEREST IN ANY INDICATIONS DEPARTMENT MAY RECEIVE
REGARDING RELATIVE IMPORTANCE OF SATELLITE PROJECT
WITHIN GOB'S OVERALL BUDGET SCHEME. IF PROJECT IS
TO BE DOWNGRADED, HUGHES WOULD THEN NEED TO CONSIDER
EXTENT OF RESOURCES IT SHOULD DEVOTE TO CONTINUING
SALES EFFORT. WHELLON WAS NOT SUGGESTING THAT GOB
DECISION ON BUDGETARY PRIORITIES IS NECESSARILY
IMMINENT, BUT HE WOULD APPRECIATE BEING INFORMED OF
ANY SIGNIFICANT DEVELOPMENTS IN THIS REGARD THAT
COME TO POSTS' ATTENTION.

2. WHELLON IS HIGHLY-RESPECTED FIGURE IN SATELLITE
FIELD AND WELL-KNOWN TO THE DEPARTMENT. IF INFORMATION
SHOULD COME TO POSTS' ATTENTION THAT MIGHT BE OF
INTEREST TO HUGHES, DEPARTMENT WOULD APPRECIATE BEING
INFORMED. KISSINGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT PROCUREMENT, COMMUNICATION SATELLITES
Control Number: n/a
Copy: SINGLE
Draft Date: 29 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE022370
Document Source: CORE
Document Unique ID: 00
Drafter: JJO'NEILL:SP
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760035-0260
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t1976018/aaaaagmn.tel
Line Count: 85
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 12 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 JUL 2004 by SmithRJ>; APPROVED <13 JUL 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BRAZILIAN DOMESTIC COMMUNICATIONS SATELLITE.
TAGS: ETEL, TSPA, BR
To: BRASILIA RIO DE JANEIRO
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006